



CalmAir



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Changes to Air Service in the Kivalliq Region

◀ՀՅԱՅՎԵՇՆԾ▶ԾՊՎՀ ՈՅՐԻՆԾՈՏՎԵ
ՔԸԿՎԳ▶Ծ◀ՑԵՎԵՐԼԾՎԱԾ

- Acquisition, not just a “CODESHARE”.
 - ለርኩል የሚገኘው, “ዲረሰንስ በመሆኑ የሚገኘው”.
 - What does Codeshare mean?
 - እብዚህ “ዲረሰንስ በመሆኑ የሚገኘው” ግምት በለንድ?
 - New Calm Air flight schedule as of July 2nd start date.
 - የሚገኘው የሚከተሉት ደንብ የሚያሳይሩ ይችላል፡፡ የሚከተሉት ደንብ የሚያሳይሩ ይችላል፡፡ የሚከተሉት ደንብ የሚያሳይሩ ይችላል፡፡

Changes to Air Service in the Kivalliq Region

- Acquisition, not just a “CODESHARE”.
 - ለርሃይል መሠረት, “ልጻጥቃል የሚመለከት ሰነድ”.
 - What does Codeshare mean?
 - እዚህ “ልጻጥቃል የሚመለከት ሰነድ” በየዚህ የሚመለከት ሰነድ ይላማል?
 - New Calm Air flight schedule as of July 2nd start date.
 - የሚመለከት ሰነድ እና ስራውን ሰነድ በግብር የሚመለከት ሰነድ ይላማል.



Changes to Air Service in the Kivalliq Region

▷ ᐃᑦᑎ᜵ ቅᓄ▷ ሚ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵

- Early withdrawal of First Air during Month of June.
- ᓂᐱ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵.
- Difficulties during the Transition Period.
- ᓂᐱ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵ -
 “**᜵** ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵”.
- Enhancements in process.
- ሚ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵ ቅ᜵.



Acquisition of First Air in the Kivalliq Region

ʌ⁊dU⁊lD⁊c⁊b⁊C⁊c⁊ ᷇i⁊U⁊D⁊b⁊d⁊o⁊c⁊ p⁊E⁊c⁊c⁊G⁊

- Why? Economics of Industry and region.
- ḡ⁊b⁊? ḡ⁊d⁊l⁊c⁊D⁊C⁊D⁊a⁊o⁊s⁊r⁊s⁊b⁊ ḡ⁊n⁊D⁊s⁊r⁊s⁊b⁊,
 D⁊b⁊C⁊b⁊r⁊L⁊s⁊r⁊s⁊b⁊.
- Routes, contracts (passengers and cargo), and ground equipment.
- D⁊b⁊d⁊U⁊r⁊c⁊ U⁊p⁊A⁊D⁊R⁊s⁊J⁊c⁊, ḡ⁊C⁊c⁊b⁊C⁊n⁊U⁊C⁊D⁊s⁊r⁊c⁊
(ΔPL&D⁊s⁊J⁊c⁊ ʌ⁊d⁊U⁊s⁊J⁊c⁊ D⁊r⁊z⁊D⁊s⁊J⁊c⁊), o⁊q⁊G⁊c⁊
 ʌ⁊d⁊U⁊b⁊c⁊U⁊d⁊n⁊D⁊b⁊s⁊r⁊c⁊.
- Codeshare - What does Code Share mean?
- Δc⁊r⁊r⁊c⁊s⁊n⁊Δs⁊b⁊ - ḡ⁊b⁊o⁊b⁊ CL⁊a⁊ Δc⁊r⁊r⁊s⁊n⁊Δc⁊s⁊b⁊
 D⁊p⁊b⁊L⁊c⁊?
- Wet lease of First Air's 737-400.
- D⁊C⁊b⁊C⁊d⁊b⁊c⁊C⁊c⁊J⁊c⁊ ᷇i⁊U⁊D⁊b⁊d⁊c⁊ 737-400-᷇i⁊r⁊s⁊b⁊.



New Flight Schedule

ዕርሃዊ ከደረሰኝ ለሚገኘው የሚከተሉት በቻ ተስፋል



ATR-22 MON (1), TUE (2), WED (3), THURS(4),

FRI(5), SAT(6), SUN(7)

ARR 08:30 DEP 09:00 (1,2,3,4,5,6) Direct
ARR 09:45 DEP 10:15 (7) Direct
ARR 13:40 DEP 14:20 (1,2,4,5) One Stop
ARR 16:40 DEP 17:05 (3) One Stop
ARR 13:15 DEP 13:45 (6) One Stop
ARR 13:50 DEP 14:20 (7) One Stop
ARR 19:45 DEP 20:10 (1,2,3,4,5,7) Direct

ARR 09:45 DEP 10:15 (1,2,3,4,5,6) One Stop
ARR 12:10 DEP 12:40(1,2,4,5) Direct
ARR 15:15 DEP 15:40 (3) Direct
ARR 11:50 DEP 12:15 (6) Direct
ARR 12:20 DEP 12:50 (7) Direct
ARR 15:20 DEP 15:45 (7) Direct

DEP 07:45 ARR 10:30 (1,2,3,4,5,6)
DEP 08:55 ARR 11:05 (7)
DEP 11:30 ARR 14:35 (6)
DEP 11:50 ARR 15:10 (1,2,4,5)
DEP 14:50 ARR 17:55 (3)
DEP 12:00 ARR 16:05 (7)
DEP 18:55 ARR 21:00 (1,2,3,4,5,7)

YBK

YCS

YRT



#1 ATR-22 MON(1),TUE (2), WED (3), THU (4) FRI (5), SAT (6), SUN (7)

DEP 08:30 ARR 11:00 (1,2,3,4,5)
DEP 08:30 ARR 10:30 (6,7)
DEP 12:15 ARR 14:55 (1,2,4,5)
DEP 11:45 ARR 14:25 (6)
DEP 12:15 ARR 14:45 (7)
DEP 15:00 ARR 17:40 (3)
DEP 19:10 ARR 21:10 (1,2,3,4,5)

ARR 08:50 DEP 09:15 (1,2,3,4,5) Direct
ARR 13:35 DEP 14:05 (6) One Stop
ARR 12:40 DEP 13:00 (7) Direct
ARR 14:05 DEP 14:35 (1,2,4,5) One Stop
ARR 16:50 DEP 17:15 (3) One Stop

YRT
YXN
YEK

ARR 09:50 DEP 10:15 (12345) One Stop
ARR 09:15 DEP 09:45 (6,7) Direct
ARR 13:00 DEP 13:30 (1,2,4,5) Direct
ARR 15:45 DEP 16:10 (3) Direct
ARR 12:30 DEP 13:00 (6) Direct
ARR 13:35 SEP 14:00 (7) One Stop
ARR 19:55 SEP 20:25 (1,2,3,4,5) Direct



**ATR-22 MON (1), TUE (2), WED (3), THURS(4),
FRI(5), SAT(6), SUN(7)**

ARR 08:15 DEP 08:45 (2, 4, 7) Direct
ARR 09:30 DEP 09:55 (1, 3, 5, 6) One Stop
ARR 14:05 DEP 14:45 (1, 2, 3, 4, 5) Direct
ARR 15:25 DEP 16:00 (6) One Stop
ARR 13:55 DEP 14:25 (7) Direct

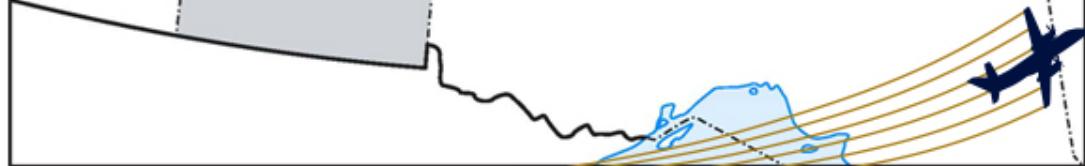
YUT

YZS

YRT

ARR 08:15 DEP 08:45 (1,3,5,6) Direct
ARR 09:30 DEP 09:55 (2, 4, 7) One Stop
ARR 14:25 DEP 15:05 (1,2, 3, 4, 5) Direct
ARR 14:00 DEP 14:30 (6) Direct
ARR 15:20 DEP 15:55 (7) One Stop

DEP 07:00 (1,2,3,4,5) ARR 11:10 (1,2,3,4,5)
DEP 12:35 (1,2,3,4,5) ARR 16:15 (1,2,3,4,5)
DEP 12:55 (1,2,3,4,5) ARR 16:35 (1,2,3,4,5)
DEP 12:30 (6,7) ARR 17:25 (6,7)



B737-400C MON(1), TUES(2), WED(3), THUR(4),
FRI(5) SAT(6), SUN (7)

YRT

ARR 10:15 DEP 11:35 (1,2,3,4,5,7) One Stop
ARR 10:45 DEP 15:15 (6) One Stop
ARR 17:40 DEP 18:40 (1,2,3,4,5,7) Direct

YYQ

ARR 08:39 DEP 09:25 (1,2,3,4,5,7)
ARR 09:09 DEP 09:55 (6)
ARR 16:05 DEP 16:45 (6)
ARR 19:30 DEP 20:15 (1,2,3,4,5,7)

YWG

DEP 07:00 ARR 13:53 (1,2,3,4,5,7)
DEP 07:30 ARR 18:15 (6)
DEP 15:15 ARR 21:45 (1,2,3,4,5,7)

Connections



Redundancy





Food Quality



Partnerships

Δεξιότεροι Συνεργάτες

- Calm Air has signed a long term Partnership Agreement with SAKKU Investments and KIA.
 - ከፌተኛውን ስራውን የሚገኘውን በኋላ የሚከተሉት ደንብ የሚያስፈልግ ይችላል፡፡
 - Very happy to announce long term contract with M&T.
 - የሚገኘውን ደንብ የሚያስፈልግ ይችላል፡፡



Partnerships

Διεύρυνσης Καταστημάτων

- Gives Calm Air:
- Επένδυση σε πρόσθια διανομή:
 - Better access to labour
 - Επικοινωνία με την αγορά για να καταλαβαθμίσεται την αγορά
 - Better market intel
 - Επικοινωνία με την αγορά για να καταλαβαθμίσεται την αγορά
 - More in tune with customer culture
 - Επένδυση σε νέα μηχανήματα για να καταλαβαθμίσεται την αγορά
 - More equipment
 - Επένδυση σε νέα εγκαταστάσεις
 - More infrastructure (warehouse)
 - Επένδυση σε νέα εγκαταστάσεις για να καταλαβαθμίσεται την αγορά (νέα γραφεία, νέα βιομηχανία)



Prices



- This is not a revenue play but a reduction of expenses play.
 - የዚህ ስርዓት በዚህ መሆኑን አጠቃላይ የሚያስፈልግ ስርዓት ይሰጣል.
 - No price increases for foreseeable future. Will consult with KIA prior to any inflationary increases going forward.
 - ፌዴራል የሚገኘውን ስርዓት የሚያስፈልግ ስርዓት ይሰጣል.
የሚያስፈልግ ስርዓት የሚገኘውን ስርዓት የሚያስፈልግ ስርዓት
የሚያስፈልግ ስርዓት የሚገኘውን ስርዓት የሚያስፈልግ ስርዓት,
ለሁን የሚያስፈልግ ስርዓት የሚያስፈልግ ስርዓት.
 - All stakeholders offered long term contracts at existing pricing.
 - የሚያስፈልግ ስርዓት የሚያስፈልግ ስርዓት
የሚያስፈልግ ስርዓት የሚያስፈልግ ስርዓት, የሚያስፈልግ ስርዓት
የሚያስፈልግ ስርዓት.

Prices



What happened in June? ‘בָּוֹדְאַתָּה בְּרִיתְךָ יְהֹוָה בְּצִיּוֹן?’



Transition Period



Challenges Encountered

Challenges Encountered



Resources Added:

ፈጻሚዎች ስራውን በኋላ አድርጓል፡፡

- In addition to the 30 staff, 10 maintenance personnel and redundant aircraft and crew, we have added:
- ካሱ ማስተካከለ ስራውን በኋላ አድርጓል፡፡
 - Equipment (offloading and de-icing)
 - ልማት ማስተካከለ ስራውን በኋላ አድርጓል፡፡
 - 4 Cargo Management staff
 - M&T building for Rankin cargo and pick-ups.
 - CSA Manager
 - σ▷ልኝነት ማስተካከለ ስራውን በኋላ አድርጓል፡፡
 - Base Manager
 - M&T building for Rankin cargo and pick-ups.
 - ሰራተኞች ማስተካከለ ስራውን በኋላ አድርጓል፡፡



Next Steps

ፖុំខ្សោយ និងការពារណា

- Calm Air Executive to be in Rankin Inlet every week through transition period.
- បានរាយដែលជាប្រធានបទសារពីរបាល់ខ្លួន និងការពារណាដែលត្រូវបានដាក់ឡើង និងការពារណាដែលត្រូវបានដាក់ឡើង.
- Get M&T building on line.
- ដំឡើងបច្ចុប្បន្ន និងការគ្រប់គ្រង និងការពារណាដែលត្រូវបានដាក់ឡើង និងការពារណាដែលត្រូវបានដាក់ឡើង.
- Continue training and building competency in new staff.
- បន្ថែមផ្ទាល់ខ្លួន និងការពារណាដែលត្រូវបានដាក់ឡើង និងការពារណាដែលត្រូវបានដាក់ឡើង.
- Bring Maintenance base up to full capabilities.
- ការបន្តេចការងារ និងការពារណាដែលត្រូវបានដាក់ឡើង និងការពារណាដែលត្រូវបានដាក់ឡើង.
- Reservation Agent that speaks Inuktitut.
- អ្នកបញ្ជាក់សារពីរបាល់ខ្លួន និងការពារណាដែលត្រូវបានដាក់ឡើង និងការពារណាដែលត្រូវបានដាក់ឡើង.



Review

የየጥናትና ስራውን

- We have already have tweaked our schedule once (October 1st).
- ከሚገኘውን በአዲሱ የሚከተሉት ደንብ የሚያስፈልግ ይችላል በመሆኑ የሚከተሉት ደንብ የሚያስፈልግ ይችላል (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል) (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል).
- Committed to quarterly updates to our Partners (KIA, Mayors, MLA's).
- በዚህ ደንብ የሚከተሉት ደንብ የሚያስፈልግ ይችላል የሚከተሉት ደንብ የሚያስፈልግ ይችላል (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል) (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል).
- Next public update on our progress to be at next HBRRT.
- የሚከተሉት ደንብ የሚያስፈልግ ይችላል የሚከተሉት ደንብ የሚያስፈልግ ይችላል (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል) (የመጀመሪያ የሚከተሉት ደንብ የሚያስፈልግ ይችላል).



Questions & Feedback? શ્વરૂપનાના પ્રશ્ન અને વિચાર?



Thank you for your time

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